

DH MARKETING

Independent Manufacturers Representative

Newsletter

2nd Qtr 2011

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Thales Communications, Inc has appointed D H Marketing as its Manufacturers Representative in Texas, Oklahoma, Arkansas and Louisiana.

THALES

www.thalescomminc.com



Thales Communications, Inc. located in Clarksburg, Maryland is the manufacturer of the Liberty multiband land mobile radio. The Liberty is manufactured and supported in the USA.

The Liberty radio provides full coverage on the public safety bands in VHF, UHF, 700Mhz, and 800Mhz. The Liberty is fully operational in multi modes of P25 conventional and trunking, AES OFB-DES with OTAR, legacy analog (25/12.5Khz channel spacing), and CTCSS/CDCSS/DTMF/MDC 1200. The Liberty is comparable in size and weight to single band land mobile radios.

Please contact your D H Marketing representative for a demonstration of the Liberty Radio.

A message from Carroll...

Dear Valued Customer:

We want make every effort to bring technology and product information to you. We realize that it is increasingly difficult to take the time and resources to attend national, state and regional conferences. D H Marketing implemented technical seminars in January that are taking place in cities across our four state territory.

We have hosted several already and have many more planned throughout 2011. We hope that these one day seminars are helpful to you. If you have any recommendations on specific technologies, or products that you would like to have a local seminar on, please let me know. You can find a current schedule of the D H seminars on the D H Marketing website.

As your manufacturers' representative, we want to provide you with a choice in the latest technology and solutions for all of your communications needs for today and the future. We hope that you find our offering of manufacturers and their products of "Value" to you and your requirements.

Thank you for your business.

Best Regards,

Carroll Hollingsworth
D H Marketing

www.dhmarketing.biz

Raytheon

www.raytheon.com/businesses/ncs/civilcomms/

Raytheon Introduces the ACU-5000

The newest solution within the ACU family of products, has retained features of the industry-leading ACU product while also including new interoperability capabilities, all within a smaller form factor.



ACU-5000 Benefits

- Incredibly versatile; 12 communications ports that can be configured as user-defined combinations of radio, phone, or VoIP (SIP) ports; no need to swap hardware modules to set up for new mission
- Built-in four port Ethernet switch reduces system hardware needs
- Web-based control and configuration, including an intuitive help-rich graphical user interface; no need to load custom applications on control PCs
- Compact form factor ideal for mobile and tactical applications
- Phone, radio, and VoIP phone users can access system via Dual-Tone Multi-Frequency (DTMF) signaling; speed-dial capability included
- Handset and speaker for local monitor and communications

RF Neulink NL6000 Wireless Data Modem

The RF Neulink NL6000 wireless data modem sets new standards for the wireless mobile and telemetry industry. The modem and VHF or UHF transceiver are in one package. The NL6000 channel data rates exceed typical LMR radio standards while maintaining radio channel ability.

Applications

Data Terminals, Water Management, Remote Data Loggers, Oil & Gas Management, Irrigation Control, Security Systems, Remote Control by Data, Electric Utilities, Automatic Vehicle Location



www.rfneulink.com

Features Data Rate: Narrowband 12 Kbps; wideband 22 Kbps

Programmable features via RS232 port

CRC forward error correction spectral precoding

Separate Data and Telemetry modes

Powerful DSP, 288 MIPS

Superior Radio Channel performance at -115 dBm @ 99%

Configurable media control

Eventide Mission Critical IP-Enabled Call Recorders

Eventide’s advanced IP-enabled Communications Logging Recorders and Instant Recall Recorders empower public safety utility, campus and industrial security, and transportation organizations worldwide. Eventide communication logging recorders provide advanced connectivity (including recording of IP-Dispatch consoles, VoIP and RoIP), exceptional incident management software, and outstanding Linux-based system reliability.



The **VR778** is our newest generation of logger; capable of recording up to 192 channels per unit. The VR778 employs the Linux operating system with an internal RAID array for tens (or hundreds) of thousands of hour of online storage. Access is available both from standard Windows PCs using Eventide client software, and from the optional front panel using an intuitive color GUI with soft keys and rotary selector knob.

The **VR725** is our midsized logger, with channel capacity between that of the VR778 and the VR615. The VR725 Linux-based recorder is available with two front panel options: The economical “blank” front panel version permits local control with a user-supplied PC keyboard/mouse/monitor combination. A touch-screen front panel is available for continuous local access.



A scaled-down version of the VR778, the **VR615** is half the height and can record up to 48 channels. It, too, employs the Linux operating system with internal RAID disks for tens of thousands of hour of online storage. Access is available both from standard PCs using Eventide client software, and from the front panel using an intuitive color GUI with soft keys and rotary selector knob. Recommended for applications requiring up to 48 channels.

**3920 & 3500A
Promotion Extended
Until April 30th 2011
Call for Details**

AEROFLEX

Aeroflex Announces New Application for DMR Radio Protocol Testing for the 3920 Analog and Digital Radio Test Set

www.aeroflex.com



Aeroflex announces the availability of a new PC-based application for sending and receiving Digital Mobile Radio (DMR) radio data, using the 3920 as the generator and receiver. With this application, it is now possible for engineers and technicians to capture data from DMR radios and repeaters and also transmit user defined data over the air to dynamically analyze DMR radio messages and isolate transmission and receiver problems in DMR systems.

New Software for the Aeroflex 3500A Hand-held Radio Test Set Adds Test Capability for Latest Narrowband Digital Radio Systems

Aeroflex announces two new digital radio test options for the 3500A Handheld Radio Test Set. Software version 3.8.0 includes new features that extend the test capabilities of the 3500A to the latest land mobile digital radio standards. The 3500A can now test Digital Mobile Radio (DMR) and NXDN™ digital narrowband mobile stations and repeaters.



ADHB4 - Advance Digital Headset Box

The ADHB-4 is the heart of the C-Soft console dispatch position. It removes the barrier between users of different PC audio platforms. To further enhance the flexibility of the system, the ADHB-4 works with most desktop systems running the latest Microsoft Windows 7. It is also backwards-compatible with Windows XP. Visit the Telex website for details.



www.telexradiodispatch.com



Introducing the New Bosch
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Two Full Dispatch Positions

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Radio Dispatch



www.cadex.com



Battery University™ offers practical battery information to engineers, educators, media, students and battery users alike. The articles address different battery chemistries, advise on best battery choice and discuss how to extend battery life.

The material is derived from the book “Batteries in a Portable World – A Handbook on Rechargeable Batteries for Non-Engineers” (3rd edition). For the full text we recommend you purchase “Batteries in a Portable World.”

Battery University™ is sponsored by **Cadex Electronics Inc.**, a manufacturer of advanced battery analyzers, chargers and monitoring devices. The information is free of charge for the benefit of battery users.
www.batteryuniversity.com

Servicing Batteries:

90% of returned warranty batteries have no problem. And yet, packs are being exchanged without asking questions. The needless battery replacement costs providers and manufacturers an estimated \$10 million annually. Cadex has a solution.

The QuickSort™ program built into the [Cadex C5000](#) and [C7000 Series](#) analyzers allows battery test at storefront locations. QuickSort™ provides a clear assessment of the battery condition and helps in troubleshooting other problems by evaluating the battery and giving it a clean bill of health.

QuickSort™ checks battery performance in 30 seconds and classifies them into:

- **Good** - can be reused
- **Low** - replacement recommended
- **Poor** - faulty; discard

The QuickSort™ accommodates 3.6V (3.7V) lithium-ion batteries with capacities of 500-1500mAh.



Cadex C5100 Battery Testing System



Cadex C7400
Battery Analyzer



Cadex C7200
Battery Analyzer

More Manufacturers D H Represents:



www.dialight.com



www.emrcorp.com



www.laird.com

GENERAL DYNAMICS
SATCOM Technologies



www.gdsatcom.com



www.spacenet.com



Safety and Security Systems

Advancing security and well-being.

www.federalwarningsystems.com



www.midlandradio.com

2011 Scheduled Events

April

26 - 29 Texas Emergency Management Conference - San Antonio, Texas

June

7 Aeroflex & Laird Seminar - Dallas, Texas

July

15 Federal Signal Mass Notification Seminar - Abilene, Texas

D H Marketing

800-966-3357

www.dhmarketing.biz