

DH MARKETING

Independent Manufacturers Representative

Newsletter

3rd Qtr 2011

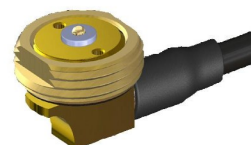
In This Issue

| | |
|---------------------------|---|
| A Message From Carroll... | 2 |
| AlertFM | 3 |
| Anatech | 4 |
| Midland Radio - P25 | 4 |
| Thales - Liberty Radio | 5 |
| Dialight - LED Lights | 5 |
| More Manufacturers | 5 |
| Scheduled Events | 6 |



MBO16394 NMO Mount

New Products



High Frequency, High-performance Permanent 3/4" NMO Mount

This permanent NMO mount provides extended frequency range up to 5800 MHz. This allows antennas in frequency ranges above traditional LMR frequencies to be deployed.

FEATURES

- High-performance up to 5800 MHz
- 78 Rockwell Hardness brass material resists corrosion
- Gold plated contact provides superior conductivity
- Low loss 17' 195-type coax
- Available in other coax lengths and connector options

Multi-Band Mobile Antenna WPD136M6C-001

The patent-pending WPD136M6C-001 multi-band mobile antenna is a commercial, heavy-duty vehicular antenna. It has an omnidirectional pattern and is vertically polarized with a 50Ω match. It also has excellent quality & RF performance, and is specifically designed as a full spectrum public safety voice & data communications antenna.

BENEFITS

- High-performance, broad-banded, multi-band coverage
- Heavy-duty design
- Injection molded housing and base
- No base radiators (all enclosed coils)
- Solid brass chrome plated ferrules with dual set screw lock

FEATURES

- Frequency range: 136-174/380-520/760-870 MHz
- VSWR (at cable end) < 2.0:1 (typical), < 2.7:1 at band edges, max)
- Unity gain
- Omnidirectional, vertically polarized
- Power: 100 W (max, PTT = 30 minutes)
- Dimensions: 2.5" Round Base, 20" tall
- Radome material: high impact PC/ABS
- Textured finish
- IP66 rated
- Heavy-duty, chrome plated, spring loaded ferrule, 17-7 ph stainless steel tempered antenna whips, spring-loaded gold plated contact, and stainless steel antenna rod spring
- NMO Style Mount



A message from Carroll...

Dear Valued Customer:

D H Marketing always promotes and encourages the highest level of ethics in business. As a Certified Professional Manufacturers Representative (CPMR), I have always strived to insure that D H Marketing, and each of our sales representatives, conducts business each day according to the CPMR code of ethics.

The promise that I can personally make to you is that D H Marketing will always conduct its business with you, our valued customer, with the highest degree of honesty, integrity and business ethics. We are in business for the long term and want your business for a very long time. We will never do business in a manner that applies pressure for the sake of achieving a sales quota or goal. We will never make promises that we cannot deliver for the purpose of short term gain.

We are blessed with the best customers in our industry. We very much appreciate your business.

Best Regards,

Carroll Hollingsworth

MANUFACTURERS REPRESENTATIVE CPMR CODE OF ETHICS

The Code of Ethics for the Certified Professional Manufacturers' Representative designation has been adopted to promote and maintain the highest standards of service and personal conduct among its elite members. Adherence to these standards is required for acceptance in the program, and serves to assure public confidence in the integrity and service of the CPMR.

As a Certified Professional Manufacturers' Representative, I pledge to:

1. Maintain the highest standard of personal conduct.
2. Promote and encourage the highest level of ethics within my industry.
3. Maintain loyalty to the organization that employs me and pursue its objectives in ways that are consistent with industry interests.
4. Recognize and discharge my responsibility, and that of my industry, to uphold all laws and regulations relating to the CPMR policies and activities.
5. Strive for excellence in all aspects of my industry.
6. Use only legal and ethical means in all activities.
7. Accept no personal compensation for related services or activities except with the knowledge and consent of the management of my company.
8. Maintain the confidentiality of privileged information entrusted or known to me by virtue of my position.
9. Refuse to engage in, or countenance, activities for personal gain at the expense of my company or the industry at large.
10. Always communicate internal and external statements in a truthful and accurate manner.
11. Cooperate in every reasonable and proper way with industry colleagues, and work with them in the advancement of the selling profession.
12. Use every opportunity to improve public understanding of Manufacturers' Representatives and Agents and their positive impact upon my industry.

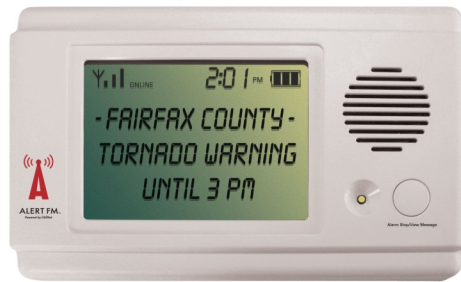


ALERT FM™
Powered by GSSNet

FM radio-based Alert & Messaging System

Represented by D H Marketing

ALERT FM is a personal alert and messaging system that enables officials to create and send targeted information, including NWS severe weather warnings, evacuation instructions, school closings, homeland security notices, and Amber Alerts to first responders, school officials, businesses, and citizens.



Quick and Cost-effective

Using ALERT FM gives you the capability to reach your entire community with a single FM-based message in mere seconds with no usage fees.

Extensive FM Radio Network

FM-based messages are delivered via GSSNet, our digital network of existing FM radio transmitters around the United States, to multiple ALERT FM receivers. Overlapping signals from different FM radio stations help to ensure that there is always a signal that can be received even when other communication systems are disrupted. ALERT FM receivers automatically tune to the strongest GSSNet station.

Geographic or Organizational Targeting

ALERT FM messages can target geographic areas like zip codes, counties, or an entire state. Messages can be sent to citizens, first responders, or specific government personnel.

Multiple Receiving Devices

This alert and messaging system is capable of sending mass or targeted FM-based messages to ALERT FM receivers or cell phones equipped with a radio chip and software. The system will also allow messages to be received via email, cell phone (SMS text messaging and smartphone application), and other consumer devices—truly making ALERT FM accessible to every household in the area.

Why Choose ALERT FM?

- Large and diverse customer list
- Uses CAP messaging protocol
- Extensive FM transmitter network in place
- Government officials control message content
- Automated NWS severe weather warnings included
- SMS and email message delivery available
- Smartphone application available
- No recurring fees for FM-based usage
- Fixed and portable receivers available



ANATECH ELECTRONICS INC
RF & Microwave Filters & Products



2.5 GHz 25 W
Coaxial Terminator



806-894 MHz
902-960 MHz
Cavity Duplexer



400-500 MHz
Circulator

AEI specializes in the design and manufacture of RF and microwave filters and related products that are used in a broad array of applications, such as:

- Wireless communication systems
- Defense electronic systems (electronic warfare, electronic countermeasures, radar, and communications)
- Industrial systems
- Medical systems
- Scientific instruments and other systems
- GPS navigation systems
- Satellite communications terminals
- IEEE 802.11a/b/g/n WiFi systems
- Point-to-point microwave links
...and many others.



902-928MHz Cavity
Bandpass



1750-1850 MHz
Cavity Bandpass
Filter

AEI also manufactures passive components such as power dividers and combiners, diplexers, duplexers, and triplexers, circulators, directional couplers, RF and microwave cable assemblies, and antennas.

www.amcrf.com



www.midlandradio.com

P25 Solutions



STM-1050B



91-1110

Key Features:

- Fully Programmable P25 Compliant
- Digital / Analog Multimode
- 255 Zones / 999 Channels
- Emergency Button
- High Resolution LCD Display
- Full Keypad



STP-1058

Key Features:

- Fully Programmable P25 Compliant
- Digital / Analog Multimode
- 255 Zones / 999 Channels
- Red Emergency Button
- Dual Priority Scan

Key Features:

- 100% Continuous Duty Cycle
- Available in Repeater/Base Station
- Digital / Analog Multimode
- 500 Channels
- Low Standby Current
- Designed For Use In High RF Noise Environments

THALES

www.thalesliberty.com

Liberty - Multiband Land Mobile Radio



- All Public Safety Bands VHF, UHF, 700, 800
- Project 25 Trunking and Conventional
- Legacy Analog FM
- OFB DES, AES Encryption with OTAR
- Multiband Scan, Priority Scan
- Public Safety Grade Metal Housing, Submersible to 2 Meters
- Full TIA 102 Class A Spec Performance Across All Bands

Communications Interoperability in the Palm of Your Hand

LOOKING FOR QUALIFIED DEALERS - contact D H Marketing for an application.

Dialight

www.dialight.com



LED Obstruction Lights

More Manufacturers D H Represents:



www.cadex.com



making **RF** the strongest link
www.rfneulink.com



www.aeroflex.com



www.emrcorp.com

GENERAL DYNAMICS

SATCOM Technologies



www.gdsatcom.com



www.eventide.com



www.telex.com



www.raytheon.com



www.spacenet.com



FEDERAL SIGNAL
Safety and Security Systems

Advancing security and well-being.

www.federalwarningsystems.com



2011 Scheduled Events

July

15 Federal Signal Mass Notification & AlertFM Seminar - Abilene, Texas

August

12 Federal Signal Mass Notification & AlertFM Seminar - Beaumont, Texas

23 Oklahoma Emergency Management Conference - Norman, Oklahoma

31 Aeroflex & Laird Seminar - Round Rock, Texas

31 Arkansas Emergency Management Conference - Hot Springs, Arkansas

D H Marketing

800-966-3357

www.dhmarketing.biz